



Colorado-Fayette Medical Center Selects Prognosis HIS

*Market momentum for Prognosis HIS enterprise solutions is on the rise,
with several hospitals selecting the innovative solution*

(Houston – January 4, 2012) – Colorado-Fayette Medical Center is one of several hospitals that recently selected an enterprise clinical and financial system including the electronic health records solution from Prognosis Health Information Systems to improve care delivery, enhance operations – and get on the road toward qualifying for incentive monies under the federal government’s \$27 billion EHR adoption initiative.

“We knew we had to quickly implement an electronic health records system if we were going to take full advantage of the meaningful use dollars coming from the federal government,” said Steve Gularte, CEO at Colorado-Fayette, a 38-bed hospital in Weimar, Texas.

To do so, a committee comprised of representatives throughout the hospital investigated multiple options and invited two vendors to provide product demonstrations to staff members.

“The ease of use of the Prognosis EHR stood out as the deciding factor. We realized how important it is to bring in a technology that users will quickly adopt to reach all of our organizational goals,” Gularte said. “The fact that so many other rural and community hospitals have already used the solution to qualify for meaningful use incentives simply strengthened our resolve to move forward with Prognosis.”

Colorado-Fayette also chose to implement the Prognosis patient accounting and billing and general financials system, which offers 18 integrated revenue management modules. With one system providing both clinical and financial functionality, the hospital expects to improve efficiency and eliminate all of the cumbersome manual transfer of data between disparate systems and between paper and electronic databases.

In addition to Colorado-Fayette, Biggs-Gridley Memorial Hospital (Gridley, Calif.), Plumas District Hospital (Quincy, Calif.) and Shamrock General Hospital (Shamrock, Texas) all recently selected enterprise solutions from Prognosis HIS. Built as a “disruptive innovation,” the solution provides a viable alternative to other options by providing a platform that helps community hospitals overcome the cost, speed of implementation, and usability obstacles commonly cited as impediments to electronic records success. The fact that Prognosis HIS has implemented many of these systems in 120 days – and has already helped more than 16 healthcare

providers meet meaningful use confirms that hospitals can quickly experience success by leveraging this technology.

“Our complete solution is resonating in the market because it is making what formerly seemed impossible – possible. Our system makes it possible for hospitals to afford what previously had been financially elusive technology,” said Ramsey Evans, CEO of Prognosis HIS. “In addition, hospitals typically implement the system quickly and users take to the functionality right away – making it possible to demonstrate all of the requirements that the government is looking for in meaningful use – and perhaps more importantly making it possible to truly improve the care that is being delivered to patients in communities across the country.”

A shared web-native EHR system delivered via a cloud computing model or on site, ChartAccess software applications are made available as a service over an encrypted health information network. The system’s built in analytics and health information exchange (HIE) capabilities help hospitals provide consistent, high-quality patient care. The ability to utilize an online dashboard to track and direct progress toward meaningful use helps hospitals move quickly toward the realization of incentive funds.

About Prognosis Health Information Systems

Prognosis Health Information Systems (PHIS), Houston, is committed to utilizing advanced 21st-Century technologies to help healthcare providers significantly improve the quality, safety and efficiency of patient care while also achieving better financial results. PHIS enables rural and community hospitals to utilize pure browser-based electronic health record (EHR) and financial systems designed to be fully operational in less than six months at a predictable, affordable cost. For more information, visit www.prognosisHIS.com. Follow us on Twitter (@PrognosisHIS).

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